

# Metal Matters

A Metal Buyer's Guide to  
Industry Terminology



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United Performance Metals

Although purchasing metal would appear to be a simple, straightforward task, the alphabet soup of specs, approvals and overall jargon can make it a bit overwhelming. This guide has been prepared to give you the 'Cliff Notes' on buying metal.

## Section I – Material

*You know the drill. You are passed a purchase request composed of a cryptic combination of letters and numbers, a form, and a quantity to purchase. Let's take a minute and attempt to break the code.*

**ALLOY** – A combination of two or more metals with its own distinct properties.

**ALLOYING ELEMENT** – Metallic elements that are added to stainless steel during production to increase hardness, strength, or corrosion resistance.

**AUSTENITIC STEEL** – (300 series) Austenitic steels are the most widely used category of steel. Predominantly stainless, these metals containing 16%-26% chromium and up to 35% nickel, usually have the highest resistance to corrosion. They are not hardenable by heat treatment and are nonmagnetic.

**BAR** – A form of stainless steel that has been shaped into a long product, either round, square, hexagon, octagon or flat.

**BENCHMARK** – Pricing agreement used as a reference among major consumers of ores and alloys.

**BILL OF LADING** – Documentation of materials for transportation.

**BLOCK** – Metal progressively formed to a desired shape through an impression die.

**BRINELL** – Standard test for hardness of metal. The harder the metal, the higher the Brinell number.

**BURR** – A burr is a subtle, raised edge or small, generally unwanted piece of material commonly found on a stainless steel strip and formed after a machining operation. This piece can be removed with a deburring tool.

**COBALT ALLOYS** – Cobalt alloys feature the ability to maintain magnetic characteristics at higher temperatures than other metals. The high-performance alloys are resistant to high temperatures, corrosion and wear, and are often used in the chemical, aerospace, power generation, energy and medical industries.

**COIL** – Coils are formed by running a continuous sheet of metal through a roller to accommodate transportation and storage.



**CORROSION RESISTANT STEEL** - The addition of chromium not only strengthens an alloy, but also provides a passive oxide layer that essentially seals in the metal. In addition, heat treatment and surface conditioning all contribute to corrosive resistant steel.

**DUPLEX STEEL** – Stainless steel made up from a combination of austenitic and ferritic steels that contain high amounts of chromium and nickel. This combination is stronger than both individual steels. Duplex steels are a good fit for high strength applications and are highly resistant to corrosion and cracking. They are often used in heat exchangers, destination plants, and marine applications.

**FERRITIC STEEL** – Known as the second most widely used steel, Ferritic steels are a class of stainless steel that contain no nickel content. These are magnetic steels that have a low carbon content and contain chromium as the main alloying element, usually between 13% and 17%.

**FLAT ROLLED STAINLESS STEEL** – This is a category of steel shapes including sheet, strip and plate.

**GAUGE** – The thickness of a grade of steel.

**GRADE** – The classification of a material based on its composition and physical, mechanical, or chemical properties.

**HI-STRENGTH LOW ALLOY STEEL** – HSLA Steel contains less than 5% hardening or strengthening alloys such as nickel, chromium, silicon, manganese, tungsten, molybdenum, and vanadium. Used widely in the oil & gas sector as well as automotive and offshore structural engineering sectors.

**JIT** - Just In Time refers to the relatively short amount of time between the receipt of materials and the consumption of them.

**LIGHT-GAUGE STEEL** – A very thin sheet of steel that has either been temper rolled or passed through a cold reduction mill.

**MARTENSITIC STEEL** – A small category of magnetic steels typically containing 12% chromium, a moderate level of carbon, and a very low level of nickel. This type of steel is heat-treatable and can provide hardness and strength in a wide range.

**NICKEL** – Nickel is a naturally occurring, lustrous, metallic element. It is the fifth most common element on earth and occurs extensively in the earth's crust. Nickel's main characteristics include a high melting point, 1453°C, resistance to corrosion and oxidation, and magnetic at room temperature.

**NICKEL PIG IRON** – NPI was developed by Chinese steel makers as an alternative to pure nickel in the production of stainless steel. Low grade nickel ore, coking coal, and a mixture of gravel and sand are used instead of pure nickel. Sometimes referred to as dirty nickel, NPI emits a particularly high amount



of carbon dioxide during production. This cheaper substitute for nickel influences the price of nickel on the world market by lowering the demand in certain applications.

**PH GRADES** – (17-4PH, 17-7PH) Precipitation hardening grades are soft and ductile in the solution annealed condition, and are capable of high properties with a single heat or aging treatment. Precipitation hardening stainless steels provide remarkable levels of high strength and hardness in a very wide range.

**PLATE** – Stainless steel with a thickness of 3/16" or more and generally a width of ten or more inches.

**PRODEC® STEEL** – Prodec is a unique version of austenitic stainless steel which is produced for enhanced machinability and exceptional uniformity. It offers faster machining speeds, longer tool life, improved part quality, and a lower total cost of machined parts.

**SHEET** – Stainless steel with a thickness of less than 3/16" and generally a width of 24 or more inches.

**SPECIALTY STEEL** – Higher specification category of steel that includes electric, alloy, stainless, and tool steels. They are normally high in carbon or other alloys.

**STAINLESS STEEL** – Corrosion resistant steels containing at least 10% chromium which imparts remarkable resistance to corrosion and heat.

**SURCHARGE** - Surcharges are price adjustments levied by steel producers in response to price/availability fluctuations of raw materials and energy used to manufacture its products. These minor price adjustments are made monthly in lieu of adjusting contractual price agreements.

**TEMPERS** – Tempering optimizes hardness without excessive brittleness. Strength, stiffness and ductility are classified by degree of Rockwell Hardness. Half Hard or Rockwell B-70 – B-85 can be bent 90° the direction of rolling around a radius equal to its thickness. Quarter Hard or Rockwell B-60-B-75 can be bent 180° across the direction of rolling over one thickness of the strip and 90° in the direction of rolling around a radius equal to its thickness. Full Hard or Rockwell B-84 - B90 is not intended for cold rolling.

**TOLERANCE** – Dimensional limits of deviation from a desired measurement.

## Section II – Process



*A variety of technical explanations are associated with the processing of metals. We'll run through them in terms you can understand.*

**ANNEALING** – The process of heating cold stainless steel to yield a greater amount ductility and softness and to increase corrosion resistance.

**BRUSH FINISHING** – Surface imperfections are removed from material through the use of an abrasive belt or wire brush. The result is a uniform, parallel grain surface texture.

**BUFF POLISHING** – A cloth wheel is used to buff a material's surface, removing imperfections and creating a glossy sheen.

**CHAMFERING** – The process of machining an angled edge, removing sharp corners from a part.

**CUT-TO-LENGTH** – A cut-to-length line will uncoil the material, level it, and then cut it to the required length and stack it.

**DEBURRING** – Removing the small ridges, sharp edges or imperfections from a strip of metal that resulted from slitting, shearing or blanking. The process can involve sanding, brushing, abrasives, blasting and polishing.

**DEEP DRAWING** – A sheet metal blank is drawn into a forming die by the mechanical action of a punch, yielding a shape that is longer than it is wide.

**EDGING** - Strips of steel may require specific edge conditioning and are rolled to smooth the edges and remove burrs.

**FACING** – Producing a flat surface on a part by removing metal from the end of a work piece, usually a cylindrical form.

**FINISHING** – The exterior of a metal product is treated creating a complimentary layer to its surface. Finishing options may include plating, powder coating, blackening, brushing, polishing or grinding.

**FORMING** – Changing the shape of stainless steel by adding pressure or force, without removing or adding any material. Also known as cold forming, hot forming or wire forming.

**GRINDING** – Grinding uses friction to smooth the surface of a metal part.

**HYDROFORMING** – High pressure hydraulic pumps press fluid against a material and into a die to mold it into a desired shape.

**LASER CUTTING** – Laser cutting uses a beam emitted from a laser tube reflected by mirrors in the laser head and a lens that finely focuses the beam onto the material surface for precise cutting.



**LEVELING** – A leveling line processes sheet producing a material that is smooth, flat and relatively free of internal stresses.

**PLASMA CUTTING** – In plasma cutting, a column of electrically charged gas creates a high-energy arc, which melts the material being worked in a narrow path.

**PLATING** – A manufacturing process in which a thin layer of metal coats a substrate. Achieved either through electroplating or by an autocatalytic chemical process, plating is added for decoration, corrosion resistance, to harden or alter conductivity, improve wearability, or increase magnetism.

**POWDER COATING** – Dry plastic powder is metered onto the material to produce a decorative finish coating. It is a highly effective method of removing surface defects.

**ROLL FORMING** - Roll forming involves a long strip of metal passing continuously through consecutive sets of mounted rolls each performing an incremental bend, until the desired profile is obtained.

**SAND BLASTING** – Sand or other abrasives are forced into a substrate at high speed, creating a uniform, matte finish texture.

**SHEARING** – Shearing is the process used to cut straight lines on flat metal stock. Using an angled moving blade, the shear cuts progressively across the sheet in a guillotine-like action.

**SLITTING** - Slitting is the process of cutting larger width coils into narrower width coils to meet a customers' demands.

**STAMPING** – Stamping changes the shape of a metal part as it comes into forced contact with punches or dies. Metal stamping machines cast, punch, cut and shape metal sheets.

**WATER JET CUTTING** – A waterjet uses a high-pressure stream of water combined with a granular additive. As the pressurized mixture passes through a small diameter nozzle, it forms a coherent jet of abrasive/water moving at very high speeds which will erode a narrow line in a stock material.



## Section III- Quality Standards & Certification

*How To's for designers, manufacturers and users; They promote safety, reliability, and operational efficiency which can be vital to customers who ultimately purchase material.*

**ASME STANDARDS** – A series of performance test codes, standards for boiler pressure vessel and nuclear quality assurance.

**AS9100** – Quality management system standard applicable to companies that supply to aerospace and defense industries.

**ISO 9000** - A worldwide recognized stand that addresses quality management and provides tools for companies to ensure their products and services consistently meet customer requirements. ISO 9001:2008 sets criteria for quality management and includes principles for customer focus, management and continuous improvement.

**MTR** – Mill Test Reports are quality assurance documents used in the metals industry that certify a material's chemical and physical properties are in compliance with international standards of the manufacture and process of raw materials.

**NADCAP** – National Aerospace and Defense Contractors Accreditation Program, assesses special processes of suppliers using a standardized approach based upon industry consensus.

**TQM** – Total Quality Management solutions for automating critical business processes including corrective actions and risk assessments to enhance productivity and streamline quality operations.

## Section IV – Association

*They say membership has its privileges – our industry is no exception. Here are a few acronyms and their explanations and websites*

**AIAA** – American Institute of Aeronautics and Astronautics [www.aiaa.org](http://www.aiaa.org)

**AISC** – American Institute of Steel Construction [www.aisc.com](http://www.aisc.com)

**AISI** – American Iron and Steel Institute [www.steel.org](http://www.steel.org)

**ASD** – Association of Steel Distributors [www.steeldistributors.org](http://www.steeldistributors.org)

**ASM** – American Society of Metals [www.asminternational.org](http://www.asminternational.org)



**ASME** – American Society of Mechanical Engineers [www.asme.org](http://www.asme.org)

**ASTM** – American Society for Testing and Materials [www.astm.org](http://www.astm.org)

**AWEA** – American Wind Energy Association [www.awea.org](http://www.awea.org)

**AWS** – American Welding Society [www.aws.org](http://www.aws.org)

**FMA** – Fabricators & Manufacturers Association [www.fmanet.org](http://www.fmanet.org)

**LME** – The London Metal Exchange [www.lme.com](http://www.lme.com)

**MSCI** – Metal Service Center Institute [www.msci.org](http://www.msci.org)

**NAM** – National Association of Manufacturers [www.nam.org](http://www.nam.org)

**NAAMM** – National Association of Architectural Metal Manufacturers [www.naamm.org](http://www.naamm.org)

**PMA** – Precision Metalforming Association [www.pma.org](http://www.pma.org)

**SAE** – Society of Aerospace and Automotive Engineers [www.sae.org](http://www.sae.org)

**SMWIA** – Sheet Metal Workers International Association [www.smwia.org](http://www.smwia.org)

**SSINA** – Specialty Steel Industry of North America [www.ssina.com](http://www.ssina.com)

**TMS** – Minerals, Metals and Materials Society [www.tms.org](http://www.tms.org)

*Sources: ISO, Metal Bulletin, Platts McGraw Hill Financial, Outokumpu, Stainless Steel World, The Stainless Steel Information Center, Thomas Net*

*For more information on the metals we offer and the processes we provide, contact a representative of United Performance Metals today at 888.282.3292.*

*Write to us at [sales@upmet.com](mailto:sales@upmet.com) or visit our website at [www.upmet.com](http://www.upmet.com)*

